



CONTINUING EDUCATION POINTS TRACKER

CFRE International has developed this form as a way for you to quickly track (and keep in your files!) the continuing education sessions you have attended. Simply check the boxes next to the sessions you attended. At the end of the conference, add up the total number of hours. Keep this sheet and you will be ready to complete your application form. All of the session slots listed are eligible for continuing education points on your CFRE application for initial certification and/or recertification. Sessions not listed here are not eligible for points.

Activity Organizer: - Association of Donor Relations Professionals
Title of Activity: - 2023 ADRP International Conference
Names of Presenter(s): - Various
Dates and Location: - 5-7 October, 2023 - Minneapolis, MN USA

Date: 5 October, 2023

Session 1: 8:30am – 9:30am (1 pt)

- Opening Keynote

Date: 5 October, 2023

Session 2: 10:00am – 12:00pm (2 pts)

- Managing Yourself in the Chaos of Your Environment
- Stewardship Is Strategy: A Framework for Crafting a Strategic Plan for Your Donor Relations Shop
- Fundamentals for New Professionals (aka What Have I Gotten Myself Into?)
- Acknowledgements Made Easy
- Taking the Lead: A Skills, Strategies, and Best Practices Workshop for Team Leaders

Date: 5 October, 2023

Session 3: 2:00pm – 3:00pm (1 pt)

- Leveraging the Technology You Already Have to Streamline Your Stewardship Practices
- Activating Active Stewardship
- Make it Happen: Scaling Your Stewardship Program and Creating a Major Donor Experience
- Cookies and Project Management, There's no Better Match
- The ABCs of Gift Acceptance Policy
- Building Relationships by Listening Well: Donor Insight Panels
- Mission: Possible – Revealing the Secrets of Aligning Missions and Teams with Heart

Date: 5 October, 2023

Session 4: 3:30pm – 4:30pm (1 pt)

- Graphics and Videos and Words, Oh My!
- Zero to Hero
- Empathy: The Not-So-Secret Sauce of Donor Relations
- Chatbot Got Your Tongue?
- Tools for Effective Communication OR Respond Already So I Can Get My Work Done
- Build a Student Philanthropy Ambassador Team
- Building a Risk Management Ecosystem for Gift Management

Date: 6 October, 2023

Session 5: 8:30am – 10:00am (1.5 pts)

- Group Workshop

Date: 6 October, 2023

Session 6: 10:30am – 11:30am (1 pt)

- Get the Scoop: Creating an End-of-Campaign Publication
- You'll Get There
- Stewardship TechXChange
- Joining a Seasoned Team but Starting from Scratch
- Overcoming Barriers to a Psychological Safety on Diverse Teams
- Navigating Corporate and Foundation Nonstandard Gift Agreement Compliance
- Cultivating Smiles and Sharing Impact

Courses Marked **NFR** (Non Fundraising Related) may be counted towards the 10 point maximum of NFR Courses on the initial CFRE application and the 5 point maximum on the re-certification application.

Find more **CFRE approved** continuing education opportunities on **My Education Finder**:
<http://www.cfre.org/continuing-education/my-education-finder/>

Date: 6 October, 2023

Session 7: 2:00pm – 3:00pm (1 pt)

- Donor Recognition: Where's Your True North?
- Understanding Your Work Style and Managing Up
- You've Got the Questions; We've Got the Research
- Educating & Supporting Our Faculty for Effective Storytelling
- Compliance and Policy Tools for Every Donor Relations Toolkit
- From Tradition to Transformation

Date: 6 October, 2023

Session 8: 3:30pm – 4:30pm (1 pt)

- Diversity, Equity, and Inclusion
- Be Careful Where You Step
- How to Streamline Your Reporting Efforts and Maximize Your Resources
- Saying No So You Can Say Yes
- Don't Be Overwhelmed by Underutilization

Date: 7 October, 2023

Session 9: 10:00am – 12:00pm (2 pts)

- Breaking Down Silos
- Boundaries: The Best Business Tool for Managing up, Down, and Across
- Inclusive Storytelling and Values-based Communication
- Fund Management
- Leading Authentically
- Honor Your Potential with Grace and Care in a Changing Culture

Total number of points attained: _____

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